

HYDRAULIC PARTS FOR BRAKES AND CLUTCHES FRAZ. POCOLA, 62 – 14016 TIGLIOLE (AT) ITALIA TEL. 0141/668111 – FAX 0141/668145

Supplier FAO Quality Manager cc: General Manager cc: Sales Manager

Object: Supplier performance target

Dear Supplier

With this letter we inform You about the **2021** target assessment for Supplier process.

The performance indicator for this year are:

- IP/E (level of disruption caused to our system by a quality / delivery concern)
- Defective parts received (PPM)
- On time delivery (OTD)
- % of cost for quality / delivery concern caused to our plant (cost recovery debited)

PRODUCT TYPE	Target			
	PPM	IP/E	OTD	%NC costs
Foundry Alu / cast iron	<20	<20	100%	<0,15%
Forging (Steel / Aluminum)	<20	<20	100%	<0,15%
Al / Fe round and profile bars	<20	<20	100%	<0,15%
Metallic parts and other components	<20	<5	100%	<0,15%
Packaging / boxes	<20	< 5	100%	<0,15%
Treatment	<20	< 5	100%	<0,15%
Spring	<20	<5	100%	<0,15%
Machining	<20	<5	100%	<0,15%
Assembly / Finished products	<20	< 5	100%	<0,15%
Rubber / plastic components	<20	< 5	100%	<0,15%

Best Regards

(Purchasing) C. Berrone

(Chief Executive Officer)
Massimo Allais